

## THE VISION



A 900,000-square-foot mixed-use project located in downtown Orlando, featuring high-rise residences, a full-service hotel, office and meeting spaces, experiential dining and retail shops, a dynamic live events venue, and on-site parking – all steps away from Kia Center.

## **260 KEYS**

Full-Service Hotel with 16,000 SF of Indoor Meeting & Conference Space

## **270 UNITS**

High-Rise Residential (located above the hotel)

## 3,500 CAPACITY

Live Events Venue

**UP TO 300,000 SF** 

Class A Office

125,000+ SF

Retail & F&B

**1,140 SPACES** 

On-Site Parking



















TOP 8 REASONS YOU WANT TO WORK HERE



Downtown Orlando is home to the Kia Center (20,000 seats), Dr. Phillips Center for the Performing Arts (4,500 seats), Inter&Co Stadium (25,000 seats), Camping World Stadium (65,000 seats), Lake Eola Park (23 acres) and a multitude of smaller music and performance venues. Together these public spaces host 1,200 events each year and drive \$1.5 billion in spending within the downtown Core.

## **1,200 ANNUAL EVENTS INCLUDING**

**41** ORLANDO MAGIC GAMES **30** MLS/NSWL GAMES

COLLEGE BOWL
GAMES

150+
MUSICALS, PLAYS,
CONCERTS & SHOWS
AT DR. PHILLIPS
CENTER & KIA CENTER

**200**EVENTS PER YEAR
AT NEW LIVE EVENT
VENUE





80K

EMPLOYEES IN DOWNTOWN ORLANDO



44K

RESIDENTS IN DOWNTOWN ORLANDO



9K

STUDENTS IN DOWNTOWN
ORLANDO CREATING A
STRONG PIPELINE FOR
EMPLOYEE TALENT



**\$4.4B**CURRENT DOWNTOWN
DEVELOPMENT





#### **KIA CENTER**

- · Orlando Magic
- · Orlando Solar Bears
- · Concerts / Performances
- · Private events
- · E-Gaming Tournaments
- More than 150 Ticketed Annual Events



#### **BRAND NEW LIVE EVENT VENUE**

- · Over 200 events per year
- 3,500 capacity



#### **INTER&CO STADIUM**

- · Orlando City Soccer (MLS)
- · Orlando Pride (NWSL)
- · International matches
- · 30 MLS/NWSL Games



#### **CREATIVE VILLAGE**

- Education and technology cluster in a transit oriented development
- Home to University of Central Florida Downtown campus
- EA Sports Eastern Headquarters



## DR. PHILLIPS CENTER FOR THE PERFORMING ARTS

- Concerts / Performances
- Off-Broadway Shows



#### **HIGHER EDUCATION CAMPUSES**

- · UCF Downtown Campus
- · Florida Interactive Entertainment Academy
- · Starter Studio Business Accelerator
- · Valencia College Campus
- 8,000+ Students



## **CAMPING WORLD STADIUM**

- · 3 annual College Bowl games
- 65,000 capacity and over 29 annual events
- Hosted 2024 NFL Pro Bowl



## **UNDER I-4**

 Programmed recreational park & event space under I-4



## THE TENANT EXPERIENCE

#### **BUILDING AMENITIES**

- 6,000 SF rooftop sport court/ signature event space
- Tenant Lounge
- Outdoor terrace
- · Fitness Facility with locker rooms
- Wifi included

## UNPRECEDENTED SIGNAGE OPPORTUNITY

- Marquee Building top signage available
- I-4, Plaza, Rooftop tenant identity signage

ON-SITE PROPERTY MANAGEMENT

ORLANDO MAGIC & SOLAR BEARS WILL BE CO-TENANTS

#### URBAN LIVING ROOM / LIFESTYLE RETAIL

- 1.5 Acres of flexible green space
- 125,000 SF of best in class food & beverage/entertainment-focused retail with ~10 distinct restaurants

## MOST EFFICIENT FLOOR PLATES IN THE CBD

## A WIDE VARIETY OF MEETING & CONFERENCE SPACES

- Office rooftop amenity 6,000 SF with 400 person seated banquet capacity
- Hotel 16,000 SF including 600 person seated banquet capacity
- Live Event Venue 1,000 person seated banquet or 1,900 person "TED talks" capacity

## ADJACENT TO PUBLIC TRANSPORTATION OPTIONS

 SunRail and Brightline connect Downtown Orlando with greater Central Florida and Miami

## **UNIQUE TENANT PERKS**

- Cross-marketing opportunity with exciting, next-generation entertainment and food and beverage tenants
- Ability to be marketed on project signage to a projected 3.4 million visitors per year, 135,000 vehicles per day on I-4, and a national audience during televised events
- Advanced mobility center on ground floor of parking garage including dedicated ride-share drop-offs







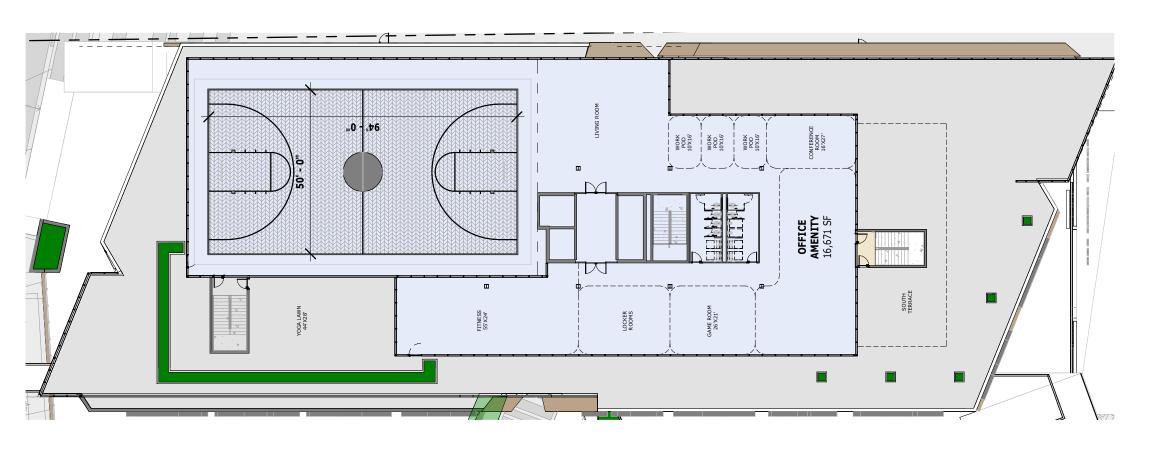






# ROOFTOP AMENITY PENTHOUSE





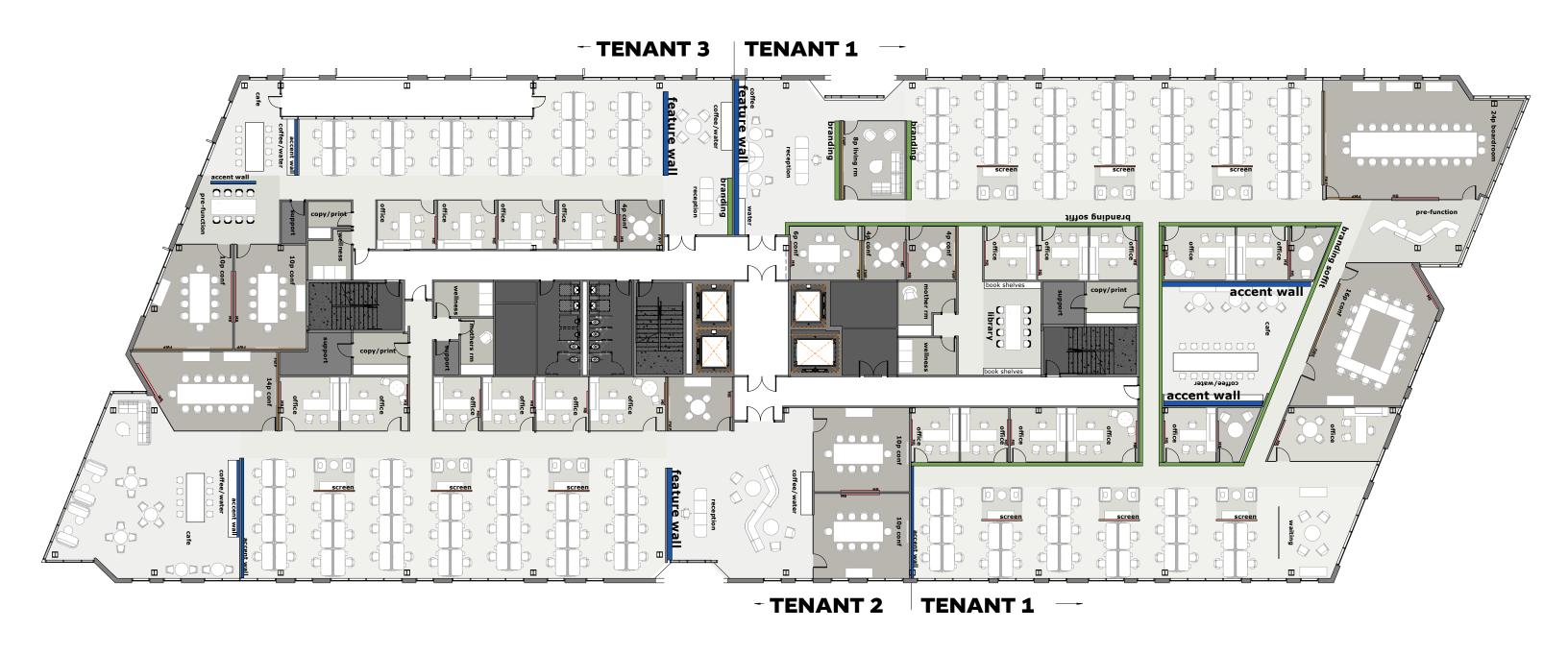
## **FLOOR PLANS**

SINGLE TENANT OPTIONS



CREATIVE OFFICE

**MULTI-TENANT OPTIONS** 



FOR MORE INFORMATION 407.540.7713



## **IDEALLY LOCATED**

### IN DOWNTOWN ORLANDO

- Located in the heart of downtown, home to world-class professional sports (including the Orlando Magic and Orlando City Soccer), entertainment, and special events
- Immediately adjacent to the 20,000 capacity Kia Center and one block from the 25,000 capacity Inter&Co Stadium
- Large, growing downtown millennial population
- Only 3 blocks from the new University of Central Florida campus with approximately 8,000 students in Downtown Orlando

#### **KEY DOWNTOWN TENANTS**









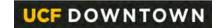












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## PROJECT SCHEDULE



PRECON WORK

CURRENTLY

UNDERWAY



**DESIGN**CURRENTLY
UNDERWAY



GROUND BREAKING LATE 2024



RETAIL AND
LIVE EVENTS VENUE



**HOTEL** 2026



**OFFICE** 2026



APARTMENTS
2027

## **ABOUT THE TEAM**



JMA is a full-service commercial real estate development and investment firm headquartered in San Francisco with offices and teams across the United States. Founded in 1986, our partners and leadership team have extensive experience in acquiring and developing famed historic buildings, hotels and resorts, office campuses, sports entertainment facilities, recreation, and more.

With over 50 transactions executed and 20 additional projects in the current portfolio, JMA has partnered with some of the most reputable financial partners and asset brands.

#### **PAST RELEVANT EXPERIENCE**



#### **DOWNTOWN COMMONS**

Redevelopment of the former Westfield Downtown Plaza in downtown Sacramento into Downtown Commons ("DoCo"), a 1,000,000 SF mixed-use development surrounding Golden 1 Center, home to the NBA's Sacramento Kings.



#### **FAIRMONT HERITAGE PLACE**

Ghirardelli Square is a world-renowned national historic landmark sitting on one of the most coveted waterfront properties in San Francisco. Transformational project given landmark designation of the site and change in tenant mix from tourist centric to high-end.



#### **BATTERY APARTMENTS**

Ground-up development of a 278-unit Class A multifamily project in downtown Phoenix, Arizona.



#### **ANC PORTFOLIO**

Acquisition and repositioning of a 439,000 SF class A & B office portfolio located in the Green Valley master-planned community of Henderson, NV.



SED Development, LLC ("SED"), owned by the DeVos family, owns the 8.5 acres of land adjacent to the Kia Center in downtown Orlando. SED has entered into a joint venture with JMA and Machete Group to develop this land into the Orlando sports and entertainment district, the upcoming mixed-use development in downtown Orlando.



MACHETE GROUP is an advisory firm providing venue development, transactional, and organizational strategy services to industry-leading clients in sports, entertainment, and real estate development.

With our background as sports and entertainment executives, as well as venue developers and operators, we have a lengthy track record of successful execution and extensive knowledge of complex customer-facing operations, product development, branding, and strategic partnerships.



**KIA CENTER** Orlando, FL



INDUSTRY CITY Brooklyn, NW



**BSE GLOBAL HQ** Brooklyn, NY



THE ROOF @ PNCE CITY MKT
Atlanta, GA



**BARCLAYS CENTER** Brooklyn, NY



TQL STADIUM Cincinnati, OH



CHASE CENTER & THRIVE CITY
San Francisco, CA



**WEBSTER HALL** New York, NY

FOR MORE INFORMATION  $\mathbf{407.540.7713}$ 

SCAN OR CLICK THE QR CODE TO VIEW MORE PROJECT INFORMATION



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## FOUNDRY

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